

## REVISED PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish an **Interchangeable Thermal Imaging Camera** to the City of Mesa at the price(s) stated below.

### A. Thermal Imaging Camera

Item No.	Description	Unit Price	Qty	Total Price
1	POP 300 Interchangeable Thermal Imaging Camera with Daylight Color Imaging Camera, Dovetail mounting (certified on a Meeker Mount), Auto tracking and/or image locking and slaving capability to Nightsun SX-16 and SX-16 enhanced searchlight direct or through SLASS with hand controller. (This camera will require no formal installation as the existing mounts and wiring of the POP 200 is compatible with the POP 300)	\$242,210.71	1 each	\$242,210.71
1 a	Trade In Credit for a working and complete FLI R 2000 with 2 IDP's (The City will determine if the trade in amount is acceptable or not)		trade	(\$ 0.00)
<b>A. Thermal Imaging Camera Total Bid</b>				\$242,210.71 <i>all</i>

A POP200 is currently installed on the helicopters and the manufacturer has verified that the mounts and all wiring is compatible with the POP 300 so no formal installation is required. Will your company charge to hook-up the new POP 300 camera to the existing wiring and mounts? Yes, No; X  
If Yes, What is the charge? \_\_\_\_\_

### B. Other Equipment

Item No.	Description	Unit Price	Qty	Total Price
2	Touch screen Boland day bright 12" monitors with MetaMAP NVG modification (MetaMAP ID# MDB12-10ANT); 1500 nits, 1024 x 768 native resolution, LED backlight, 2 NTSC video inputs, EMI filter, rotary dimmer, 9-36 volts, VGA input, DVI input, power connector. Needs to be compatible with existing AVLEX mounts or must supply new mounts for 3 helicopters. (installed on 3 helicopters)	\$3,975.75	3 each	\$11,927.25
2a	Installation of the Boland monitors in 3 MD500E helicopters with certification required to operate. (Price to include installation on 3 helicopters)	\$583.58	1 job	\$1,750.74
3	Rugged Digital AudioVideo recorder (Aviation Grade) with mounts: Brand Avalex Model 8220	\$10,387.50	3 each	\$31,162.50
3a	Installation of the DVRs in 3 MD500E helicopters with certification required to operate. (Price to include installation on 3 helicopters)	\$150.00	1 job	\$ 450.00
4	Backlit Keyboards and Keyboard mounts (Aviation Grade) to operate our CAD system from a toughbook : Brand iKey Model SLK-80-USB	\$817.50	3 each	\$2,452.50
4a	Installation of the backlit keyboards and keyboard mounts with certification required to operate. (Price to include installation on 3 helicopters)	\$273.72	1 job	\$821.16
<b>B. Other Equipment Total Bid</b>				<b>\$48,564.15</b>

VendorName Logistics Concepts Inc.

Date: 16 August 2011

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**Add Options/Features (these items are options/upgrades that may or may not be added to or replace an awarded item)**

Description	Option Price per each
AVALEX 8220 Digital Video/Audio recorder with mounts	\$ 10,387.50
Nighttime video camera (option for Thermal Imaging Camera)	\$ No bid at this time
Laser Pointer on camera (option for Thermal Imaging Camera)	\$ No cost, standard equipment

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices.

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs

No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met. ☒ Yes ☐ No

If no, specify number of days for delivery \_\_\_\_\_

Payment terms (not less than net 30 days): Net 30 days

Prompt Payment Discount of two (2) % if invoices are paid within 10 days of receipt.

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.38?

☒ Yes ☐ No (A "no" answer will not disqualify your bid.)

Will you allow payment of invoices using a Procurement Card? ☐ Yes ☒ No


Discount for Procurement Card Purchases?

Bidder complies with S.9 "Compliance With Applicable Law"? Yes ☒ No ☐

### **ADDENDA**

Bidders are responsible for verifying receipt of any addenda issued by checking the City's website at [www.mesaaz.gov/purchasing](http://www.mesaaz.gov/purchasing) prior to the bid opening (see i.2). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

**Acknowledgement of Receipt of Addenda (Initial for each addenda received, if applicable):**

Addenda #1 issued 08/09/2011 

Addenda #2 \_\_\_\_\_

Vendor Name Logistics Concepts Inc. Date: 16 August 2011